

The best first impression:

# Welcome pack experiences as unique as your customers





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# The best first impression

As the saying goes, you only get one chance to make a first impression. Packaging a product, whether it is a delivery of a new card, or supplying your customer with a replacement, plays a significant part in conveying your brand and its message.

A recent survey by Westrock demonstrates that packaging has a genuine impact on purchase intent—especially repeat purchases. 63% of customers said that they would use a product or service again because of the appearance or aesthetics of its packaging. In the crowded financial services market, strong, appealing packaging is a crucial part of the overall customer experience that could elevate your brand above your competitors, allow your message to be heard by your customers, and enable you to remain top-of-wallet.

## Our range of card fulfillment options



#### **Card-only shipment**

Multiple card shipments to a single location - such as a bank branch.



#### **Card letter**

The traditional card carrier approach, with the card attached to a personalized letter.



#### **Card presenter**

Sleek card presentation folder that lets your payment card and brand stand out.



#### **Card booklet**

Combine card fulfillment with a booklet of useful personal information.



## Welcome pack services

Here are just some of the ways that issuers can transform our fulfillment solutions into an "unboxing" experience, ensuring that the customer journey begins on just the right note.



### **Display**

**Elevated experiences** A range of card presentation options for physical card delivery that impresses your customer, every time.

### **Sustain**

#### **ESG-friendly**

Demonstrate your commitment to your ESG goals with packaging designed with eco-innovation and accessibility in mind.



### **Style**

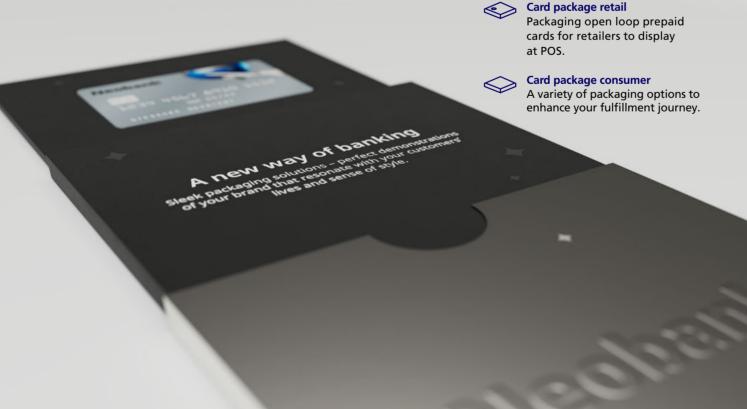
Match your customers' lives Sleek packaging solutions – perfect demonstrations of your brand that resonate with your customers' lives and sense of style.

### Luxe

#### VIP issuance

Deliver a premium packaging experience and demonstrate your customers' value to you from the very beginning.





# The design journey

There are many decisions and many options available to you with G+D's welcome pack services. We lay out the key decisions you can make to ensure your packaging provides the best possible experience.





#### **Contents**

What do you want to deliver to your customer?

Card only

Card mounted on paper carrier, optionally with link to AR experience

Companion or partner card

Token

Wearable (e.g. wristband)

Welcome gift (e.g. wallet, pen)

T&C or manual

Personalized inserts



#### **Format**

How do you want to present to your customer?

Envelope

Sleeve

Slip case

Wallet

Case

Box

### **Material**

What would you like the package to be made of?

Paper

Cardboard

Eco

Wood

Leather

Metal

Heavy paper, optionally with watermark or glossy/metallic elements

Specialist paper (sourced from our partner Gmund)

#### **Finish**

How should the finished product appear?

Matt finish

Glossy finish

Mixed finish

**Embossed** 

**Punching window** 

3D objects

Security seal

Address label

Outer envelope glued with tear-off opener



We work with you in collaboration to create a brief and a piece of packaging that suits your brand, your customers, and your business needs. Together, we will work through a linear pathway. First, we understand who you are and what you are trying to achieve through your packaging and customer journey. Then, we will work alongside you through concept development right through to the delivery of the finished product.

### **Custom packs**

Ideal for volume campaigns where competitive costs for an appealing package are essential. Based on our wealth of expertise, we support the creative process to ensure that the type of cardboard chosen, the artwork, printing, and finishing effects uniquely reflect your brand message. Some of our products may require manual composition, which we operate in a PCI-certified industrial environment.

### **Tailored packs**

If you would like to explore a completely original, tailored solution, we can offer full flexibility, responding to nearly any kind of special packaging design ideas.

#### Time to market

All of the packs within this brochure can be used as inspirational starting points. However, the quickest route to market is to use one of our standard offerings - those that you will see explored later in this brochure. Further customization is possible, so if you would like additional guidance, please contact us to discuss your brief in more detail.

With this toolbox, we can respond to your needs in the most appropriate way.

# The production process

Packaging to support any new or replacement campaign:

#### Samples

To help you make your design decisions, we can send you G+D branded samples so you can envision and experience the finished product.

02

#### **Customization**

Once you have made your design decisions, we will then send you customized samples configured to your design choices, so you can be 100% confident of the finished product, before production begins.

03

### **Campaign planning**

We will work with you to determine the campaign plan, confirming design, production, and shipping/postal choices that align with your business needs.

04

### **Agree commercial conditions**

This step finalizes the agreement between us, ensuring everything is clear and agreed on both sides before production begins.

### **Production and shipping**

Relax! G+D will take care of all production and shipping according to agreed terms and timings outlined in the commercial conditions.

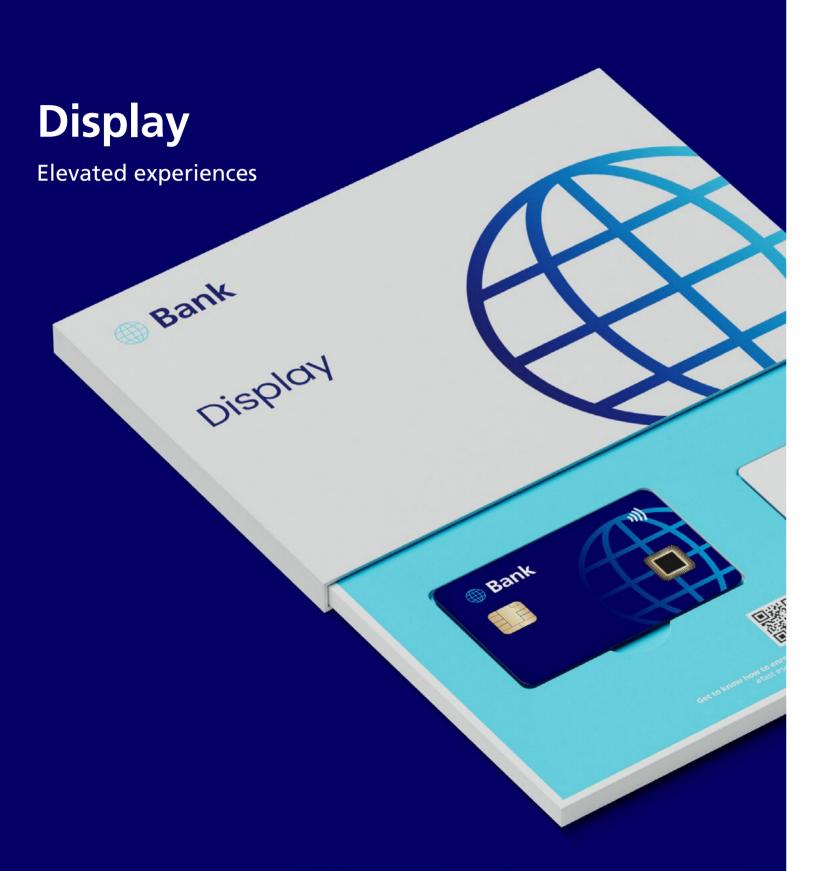


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Welcome pack experiences as unique as your cust

# Our custom pack ranges







◀ PRODUCT CODE: B01-01

# Display vertical slider

#### Dimensions

105 (W) x 100 (H) x 11.8 (D) mm (Closed) 105 (W) x 248 (H) x 11.8 (D) mm (Open)

#### **Features**

- Houses two items
- 9mm satin ribbon
- Most finishing processes available

#### Contents

Biometric card: 85.6 (W) x 53.98 (H) mm Enrolment kit: 62 (W) x 37 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

Outer envelope recommended

PRODUCT CODE: B01-02 ▶

# Display slip case

#### Dimensions

220 (W) x 154 (H) x 17 (D) mm (Closed)

#### **Features**

- Spot UV varnish detail and hot foil
- Matt laminated finishing
- Ribbon tab attached to tray
- Holds one or more products

#### Contents

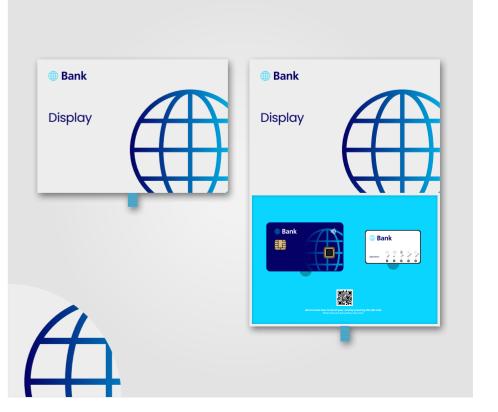
Biometric card: 85.6 (W) x 53.98 (H) mm Enrolment kit: 62 (W) x 37 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

Outer envelope recommended



# **Display**



◆ PRODUCT CODE: B01-03 (TEC60)

# Display telescopic

#### Dimensions

114 (W) x 162 (H) x 2 (D) mm (Closed) 114 (W) x 369 (H) x 2 (D) mm (Open)

#### Features

- Two reveal panels
- · Tear strip to open
- Most finishing processes available

#### Contents

Standard card:

85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

- Security seal and address label OR
- · Outer envelope

PRODUCT CODE: B01-06 ▶

Bank

Display

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◆ PRODUCT CODE: B01-05 (BK-A61)

# Display book

#### Dimensions

105 (W) x 148 (H) x 2 (D) mm (Closed) 212 (W) x 148 (H) x 2 (D) mm (Open)

#### **Features**

- Ergonomic design
- Most finishing processes available

#### Contents

Standard card: 85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

• Outer envelope

PRODUCT CODE: B01-04 (MO-A62) ▶

# Display monolith

#### Dimensions

105 (W) x 148 (H) x 2 (D) mm

#### Features

- Ergonomic design
- Most finishing processes available

#### Contents

Standard card: 85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

• Outer envelope



# Display prompt presenter

#### Dimensions

216 (W) x 280 (H) x 00 (D) mm 210 (W) x 297 (H) x 00 (D) mm

#### Features

- Ergonomic design
- Most finishing processes available

#### Contents

Standard card:

85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

• Outer envelope with address window







◆ PRODUCT CODE: B02-01 (TEC100)

# Sustain telescopic slider

#### Dimensions

105 (W) x 223 (H) x 2 (D) mm (Closed) 105 (W) x 411.8 (H) x 2 (D) mm (Open)

#### **Features**

- Two reveal panels
- Tear strip to open
- Most finishing processes available

#### Contents Standard card:

85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

- Security seal and address label OR
- Outer envelope

PRODUCT CODE: B02-02 (MO-A61) ▶

# Sustain monolith

#### Dimensions

148 (W) x 105 (H) x 2 (D) mm

#### Features

- Ergonomic design
- Most finishing processes available

#### Contents

Standard card:

85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

• Outer envelope recommended







### Sustain



◀ PRODUCT CODE: B02-03

# Sustain eco presenter

#### Dimensions

210 (W) x 105 (H) x 2 (D) mm (Open) 210 (W) x 210 (H) x 2 (D) mm (Closed)

#### **Features**

- Ergonomic design
- Most finishing processes available

#### Contents

85.6 (W) x 53.98 (H) mm Standard card:

Please refer to paper and print finishing options on page 30

#### Despatch options:

- Ready for mailing
- Security seal on request

PRODUCT CODE: B02-04 (BK-A62) ▶

## **Sustain book**

#### Dimensions

148 (W) x 105 (H) x 2 (D) mm (Closed) 148 (W) x 212 (H) x 2 (D) mm (Open)

#### Features

- Ergonomic design
- Most finishing processes available

#### Contents

85.6 (W) x 53.98 (H) mm Standard card:

#### Customization

Please refer to paper and print finishing options on page 30

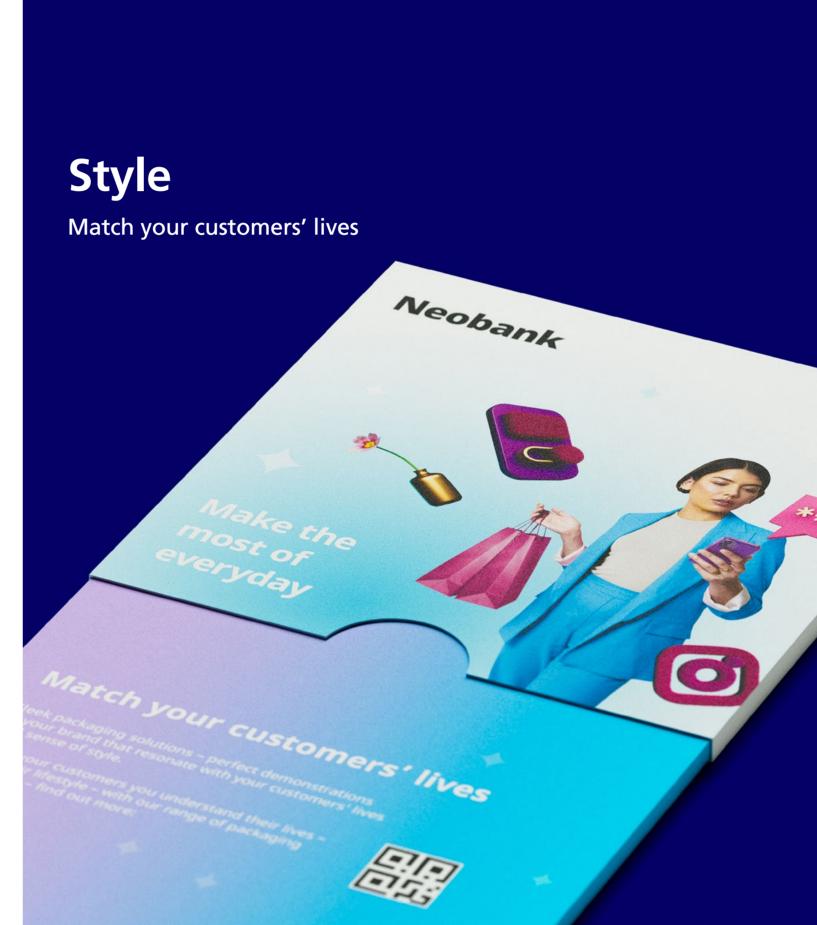
#### Despatch options:

- Outer envelope recommended
- Security seal on request

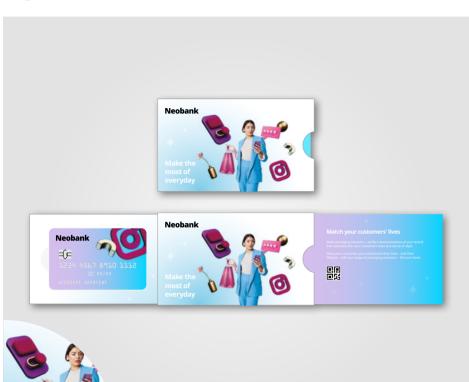








# **Style**



◆ PRODUCT CODE: B03-01 (SL-R1)

# **Style slider**

#### Dimensions

364 (W) x 81.5 (H) x 3.8 (D) mm (Closed) 138 (W) x 81.5 (H) x 3.8 (D) mm (Open)

#### Features

- Slides out from both sides
- Has a printable pop area for card
- Most finishing processes available

#### Contents

Standard card: 85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

• Outer envelope recommended

PRODUCT CODE: B03-02 (SL-R1 with window) ▶

# Style window slider

#### **Dimensions**

138 (W) x 81.5 (H) x 5.5 (D) mm (Closed) 364 (W) x 81.5 (H) x 5.5 (D) mm (Open)

#### **Features**

- Two drawer sliding mechanism Outer transparent window creates eye-catching effect when opened
- Spot UV varnish detail

Contents

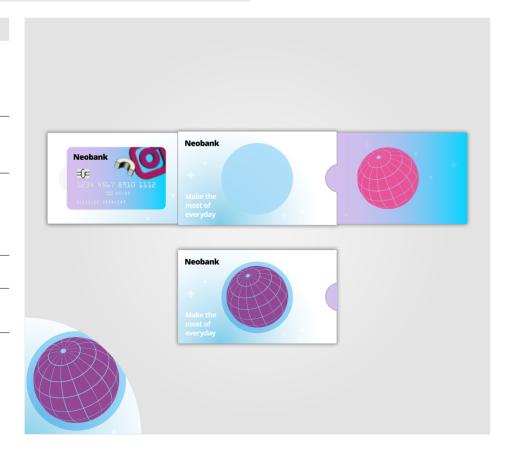
Standard card: 85.6 (W) x 53.98 (H) mm

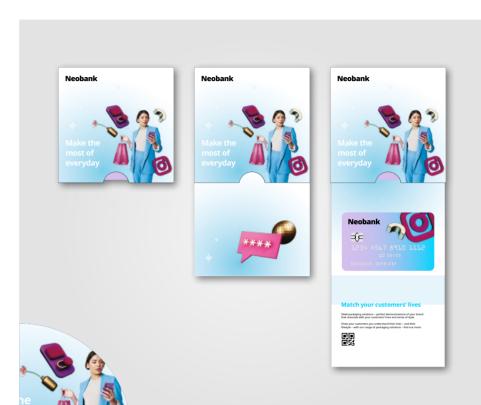
#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

• Outer envelope required





◀ PRODUCT CODE: B03-03 (CP-S0)

# **Style square coupe**

#### Dimensions

107 (W) x 107 (H) x 3.25 (D) mm (Closed) 107 (W) x 278 (H) x 3.25 (D) mm (Open)

#### **Features**

- Two reveal panels
- Flaps protect product
- Most finishing processes available

#### Contents Standard card:

: 85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

- Security seal and address label OR
- Outer envelope

PRODUCT CODE: B03-04 (SP-R2) ▶

# **Style split**

#### **Dimensions**

138 (W) x 82 (H) x 4 (D) mm (Closed) 235.5 (W) x 82 (H) x 4 (D) mm (Open)

#### **Features**

- Slides out from both sides
- Has a printable pop area for card
- Most finishing processes available

#### Contents Standard card:

85.6 (W) x 53.98 (H) mm

#### Customization

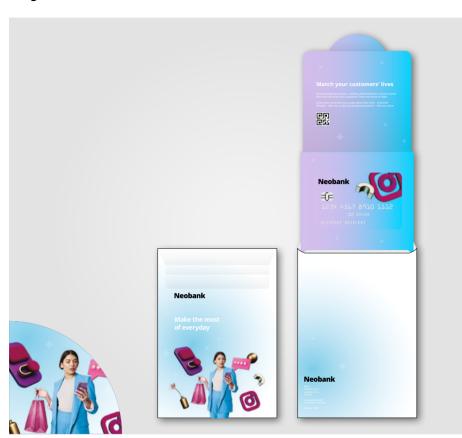
Please refer to paper and print finishing options on page 30

#### Despatch options:

• Outer envelope recommended



# **Style**



◆ PRODUCT CODE: B03-05 (TEC60)

# Style telescopic slider

#### Dimensions

114 (W) x 162 (H) x 2 (D) mm (Closed) 114 (W) x 369 (H) x 2 (D) mm (Open)

#### Features

- Two reveal panels
- Tear strip to open
- Most finishing processes available

#### Contents

Standard card:

85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

- Security seal and address label OR
- Outer envelope

Nechank

Fig.

Nechank

◆ PRODUCT CODE: B03-07 (TE100)

# Style super envelope

#### Dimensions

105 (W) x 223 (H) x 2 (D) mm (Closed) 105 (W) x 411.8 (H) x 2 (D) mm (Open)

#### **Features**

- Three reveal panels
- Tear strip to open
- Most finishing processes available

### Contents Standard card:

85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

Ready for mailing as-is

PRODUCT CODE: B03-06 (TE-S1) ▶

# Style telescopic

#### **Dimensions**

107 (W) x 107 (H) x 5 (D) mm (Closed) 107 (W) x 247 (H) x 5 (D) mm (Open)

#### **Features**

- Two reveal panels
- Most finishing processes available

#### Contents

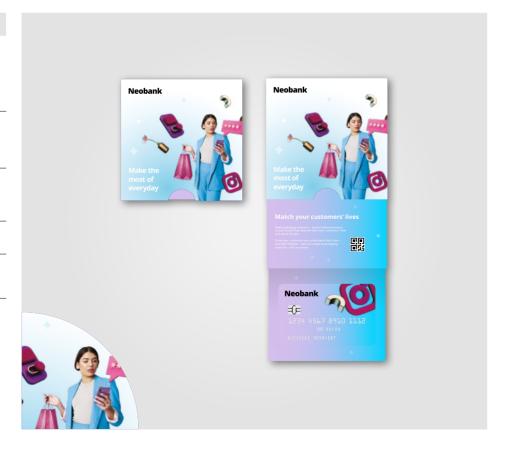
Standard card: 85.6 (W) x 53.98 (H) mm

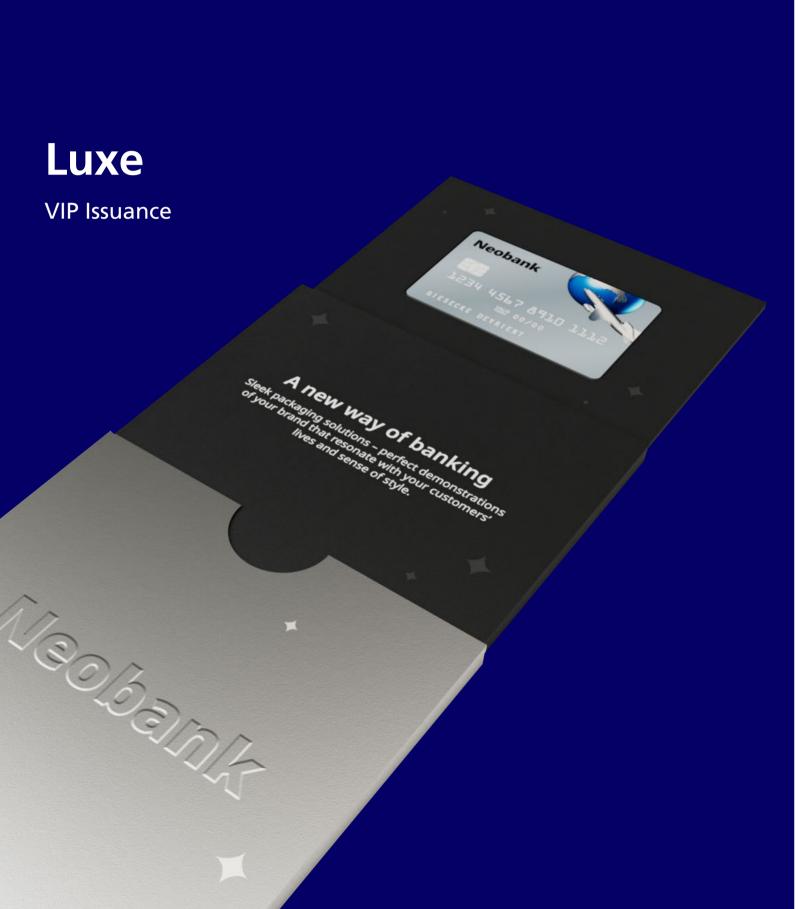
#### Customization

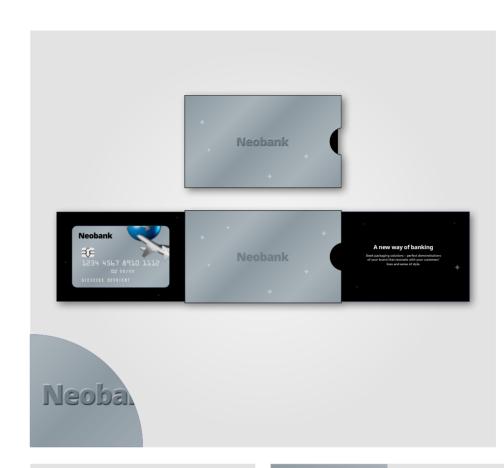
Please refer to paper and print finishing options on page 30

#### Despatch options:

- Security seal and address label OR
- Outer envelope







◆ PRODUCT CODE: B04-01 (SL-R2)

# Luxe slider

#### Dimensions

138 (W) x 81.5 (H) x 4.8 (D) mm (Closed) 364 (W) x 81.5 (H) x 4.8 (D) mm (Open)

#### **Features**

- Two reveal panels
- Tear strip to open
- Most finishing processes available

### Contents Standard card:

85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

Outer envelope required

PRODUCT CODE: B04-02 (TE-S2) ▶

# Luxe telescopic top

#### Dimensions

107 (W) x 107 (H) x 5 (D) mm (Closed) 107 (W) x 249 (H) x 5 (D) mm (Open)

#### Features

- Two reveal panels
- Pantone Silver printing
- Most finishing processes available

#### Contents

85.6 (W) x 53.98 (H) mm

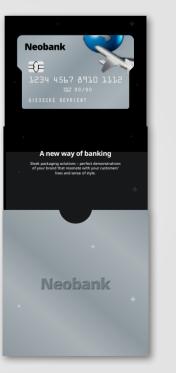
#### Standard card: Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

Outer envelope required





#### Luxe



◀ PRODUCT CODE: B04-03

### Luxe book case

#### Dimensions

153 (W) x 216 (H) x 7 (D) mm (Closed) 313 (W) x 216 (H) x 7 (D) mm (Open)

#### Features

- Pocket for additional items
- Ribbon to make card release easy
- Printed metallic Pantone
- Paper over board

Contents Metal card:

85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

Outer envelope recommended

PRODUCT CODE: B04-04 (TE-S2) ▶

# Luxe telescopic

#### **Dimensions**

107 (W) x 107 (H) x 5 (D) mm (Closed) 107 (W) x 249 (H) x 5 (D) mm (Open)

#### **Features**

- Two reveal panels
- Pantone silver printing
- Most finishing processes available

#### Contents

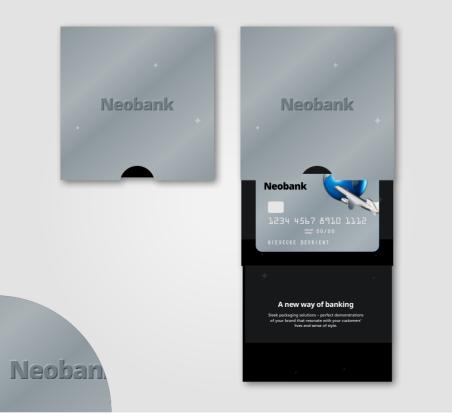
85.6 (W) x 53.98 (H) mm

#### Standard card: Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

• Outer envelope required





◀ PRODUCT CODE: B04-05

#### Luxe case

#### Dimensions

157 (W) x 115 (H) x 20 (D) mm (Closed)

#### **Features**

- Hot foil block
- Magnetic fastener concealed within flap
- Matt laminated finishing

#### Contents Metal card:

85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

Outer envelope recommended

PRODUCT CODE: B04-06 (CA-S3) ▶

### Luxe cabrio

#### **Dimensions**

107 (W) x 107 (H) x 13 (D) mm (Closed) 107 (W) x 149 (H) x 13 (D) mm (Open)

#### Features

- Reveal panel
- Most finishing processes available

#### Contents Standard card:

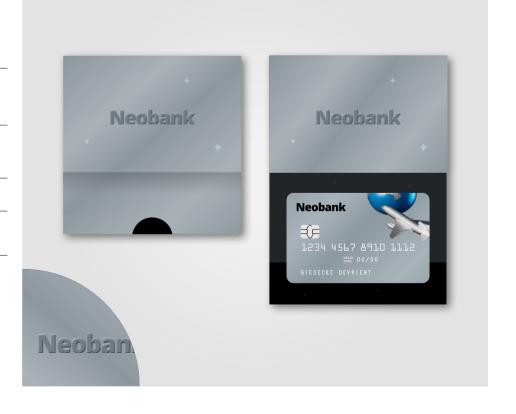
85.6 (W) x 53.98 (H) mm

#### Customization

Please refer to paper and print finishing options on page 30

#### Despatch options:

- Security seal and address label OR
- Outer envelope



# **Q&A: Sustainable** packaging and fulfillment

Here are the answers to some common questions our clients have asked us about the 'green' credentials of our packaging:

#### **Q** Is your packaging recyclable?

Yes. Although a super thin plastic band powers some of our designs, this does not affect them being recycled. Subject to local recycling facilities, this should mean that you can recycle your packaging with paper waste. The band is separated during the repulping process.

#### **Q** Can we use recycled cardboard in our packaging?

Yes. Using recycled paper is possible in Europe, but it may be subject to longer lead times, more expensive, or lower quality. We do not have a solution for recycled material from our Asian manufacturing sites, but our partners can offer FSC™ certified stock globally.

#### **Q** What paper board would you recommend I use?

This depends entirely on your requirements. We always suggest having a call to open up the discussion about sustainability right at the start of the briefing process. This helps us to understand what you are hoping to achieve.

For a guick route to market, we recommend using paper from responsibly managed forests – which we and our partners have worked hard to ensure. In addition, our production partner holds FSC™ accreditation, which means we can also offer FSC™ certified stock on request for additional peace of mind.

#### **Q** What is FSC<sup>™</sup> certified paper?

A FSC™ (Forest Stewardship Council®) is an independent organization that audits the sustainable management of forests and wood-based products. FSC™ certified paper generally uses virgin pulp from trees that come from responsibly managed, sustainable sources. It is available as an option on all standard materials from our partners' global production sites and on a wide range of specialist papers.

#### Q What inks and finishes should I use to maximize sustainability?

- A Our general recommendations are:
  - Use aqueous varnish instead of laminate.
  - Use less than 50% coverage for foil & spot UV.
  - Use water-based or vegetable-based inks.

#### **O** Where do you manufacture?

Our production partners manufacture in the UK, Poland, Czech Republic, Ukraine, USA, China, and India. If a reduced carbon footprint is required, we will work alongside you to use manufacturing sites closer to where the packs will be fulfilled.

#### What certifications do your plants hold?

Collectively, our production partners' manufacturing locations hold the following certifications: REACH, FSC™, PEFC, BRC, SEDEX ISO9001, ISO14001, ISO22000, ISO18001, ISO45001, SA8000, PS9000, Certification copies are available on request.

#### O What else can I do to make my packaging more sustainable?

A We understand that each project is unique. Part of the initial call and briefing process is determining what you are trying to achieve. Within that discussion, we will discuss material, location of manufacture, pack efficiency, print, finishes, material reduction, carbon footprint, and self-mailing solutions to ensure your project is as sustainable as possible.

#### **Q** Are the packs in your Sustain range only offered using brown paper?

A No, we offer environmentally-friendly cardboard in white, and other colors are also available.

## Special paper by Gmund

Producing and designing paper since 1829.

#### Paper choices

We source paper from many different mills worldwide and work with you to select the most suitable material based on your location and desired aesthetic. Gmund is just one example and a great potential option for your European packaging solutions.

#### White stock

300qsm (450 microns)



#### **Gmund no color**

300qsm (440 microns)



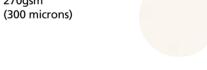
#### **Gmund** kaschmir cotton

250qsm (380 microns)



#### **Gmund lakepaper**

270qsm



#### **Gmund cotton** max white

300gsm (550 microns)



#### **Gmund hanf**

320qsm (510-550 microns) 10% 100%

#### **Gmund used**

300 q/m<sup>2</sup> 100% recycled













# **Print finishing options**

Here are just some of the standard finishing options we can offer. If you're looking for something more unique, talk to us to find out more about our bespoke packaging solutions.

#### Spot UV on soft touch laminate Blind emboss



Add lustre and depth with silk screened spot UV. Shown on soft touch laminate.



Blind embossing adds subtle sophistication to any item.

#### **Hot foil**



Available in metallics, holographic plain colours; hot foil and lustre and depth.

#### Silk screen printing



You can print white or special colours on to any material with silk screen printing.

### Shimmer



Add a mottled texture to any item to create a quality feel.

# Looking for something more unique?

Our wide range of welcome pack options ensure that we can enable whatever unboxing experience you're looking to provide for your customers. However, our Tailored pack solutions allow you to go even further, with completely bespoke packaging solutions, designed collaboratively for the ultimate 'wow' factor.

Talk to us today to find out more: epayments@gi-de.com



**Established** 

1852 500m+ 35+

payment cards shipped per year globally

presence in more than 35 countries

# **About Giesecke+Devrient**

Giesecke+Devrient (G+D) is a global SecurityTech company headquartered in Munich, Germany. G+D makes the lives of billions of people more secure. The company shapes trust in the digital age, with built-in security technology in three segments: Digital Security, Financial Platforms and Currency Technology.

G+D was founded in 1852 and today has a workforce of more than 14,000 employees. In the fiscal year 2022, the company generated a turnover of 2.53 billion euros. G+D is represented by 123 subsidiaries and joint ventures in 40 countries. Further information: www.gi-de.com.

# Giesecke+Devrient

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