



## G+D Mobile Security and HIT form a global partnership for payment cards in the premium segment

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Giesecke+Devrient

G+D Mobile Security and HIT have announced a strategic partnership at Money20/20 USA 2019 in Las Vegas. Together, they provide a portfolio of metal payment cards available worldwide that meet the highest demands of consumers in design, appearance and functionality.

Incorporating G+D Mobile Security's EMV contactless chip technology along with their personalization and fulfillment centers around the world, the G+D Mobile Security and HIT partnership will combine patented technology and global manufacturing excellence to produce metal cards from HIT's manufacturing facility in Ohio (USA). With these cards, financial institutions can offer affluent and high net-worth customers an exclusive "top-of-wallet" payment experience.

The portfolio includes cards with different weights and a full range of design options, such as standard front and back offset printing, mechanical engraving, colored powder coating and 3D effects. Always revealing a stainless steel edge, the metal cards from HIT and G+D Mobile Security are unmistakably rigid and heavy, proven by a clear sound of metal when dropped on a table. The cards still enable contactless payment on both sides, providing a seamless user experience at the point of sale.

"The market for metal cards is growing strongly worldwide. Consumers want to stand out and are even willing to change banks to do so," says Gabrielle Bugat, Head of Division for Financial Solutions at G+D Mobile Security. "By partnering with HIT, we can meet the innovation and design needs of this particular target group across the globe."

"G+D Mobile Security has always stood for the highest security and quality standards in the financial industry and with its solutions creates trust in mobile payment," says Cristian Calandria, founder of HIT. "This makes the company the perfect strategic partner for us. We have no doubt that this natural synergy will strengthen both companies and that the result will be highly satisfied customers."

### About HIT

HIT is a global company providing technological solutions to an ever growing financial services market. Our goal is to integrate companies to create added value, developing unique products focusing on supplying the best quality and the best service. Our main objective is to be ahead of the upcoming demands and anticipate future trends in terms of R&D. Avenir is our R&D center in Ireland, one of the countries listed as a seedbed of the best talents in this specific industry. We have agreements with the

best universities because we consider youth as the backbone of our business strategy. Our official manufacturer located in the United States, FCS, is a company 100% focused on providing metal cards to an ever growing demand for upscale products, ensuring the best quality and service standards.

## **About G+D Mobile Security**

G+D Mobile Security is a global mobile security technology group headquartered in Munich, Germany. The company is part of the Giesecke+Devrient Group. G+D Mobile Security has around 5,300 employees worldwide and generated sales of around 868 million euros in the 2018 financial year. More than 40 sales offices and more than 20 certified production and personalization locations worldwide ensure international customer proximity.

G+D Mobile Security manages and secures billions of digital identities over their entire lifecycle. Our products and solutions are used daily by banks, network operators, manufacturers of mobile devices and automobiles, health insurance companies, private and public transport companies and their customers to secure mobile payment, communication and interaction between devices. G+D Mobile Security holds a leading competitive and technological position in these markets.