



## NTT DOCOMO selects the G&D AirOn solution for its eSIM consumer management deployment.

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Giesecke+Devrient

Munich (Germany), February 23, 2017 - Giesecke & Devrient is supplying NTT DOCOMO, INC. with an eSIM consumer management solution - AirOn v4.2 - for one of the world's first commercial projects for eSIM management based on the latest GSMA RSP phase 2 specification, addressing consumer devices. The announcement underlines the long-standing partner relationship in eSIM management between G&D and NTT DOCOMO.

G&D's AirOn v4.2 eSIM management solution for consumer devices is compliant with the latest GSMA Remote SIM Provisioning (RSP) phase 2 specification, and the sophisticated G&D eUICC SkySIM CX. It will simplify consumers onboarding and digital journey reducing the effort and user interaction to the minimum. With the AirOn platform, MNOs get a scalable performance to serve millions of customers during peak times. The download of an eSIM subscription is fast and takes only a few seconds. Full integration into the customer onboarding processes such as POS, or customer care is supported.

Smart Insights, the information technology research firm reports a huge market growth potential for eSIM in consumer devices, with 850 million eSIMs in handsets by 2020. eSIM management plays an important role for MNOs, as it enables to benefit from the increasing demand of new cellular subscriptions from connected consumer's electronics use cases. MNOs are the natural players to provide both instant and reliable connectivity as well as strong security to protect privacy and assets.

"G&D is a longtime partner for eSIM solutions with a strong expertise in eSIM projects. As the number of devices to be connected is growing exponentially, the G&D eSIM solutions allows us to flexibly and reliably serve consumers connect to mobile network by remotely activating without the need to get a physical SIM card. As it is interoperable and GSMA compliant we will be able to address both the M2M and consumer markets," said Kenichi Mori, Senior Vice President and General Manager from NTT DOCOMO Product Department. "

"The consumer market is a significant driver for eSIM and IoT in general. Today, G&D has more than 50 live and commercial eSIM management systems - both M2M and consumer," stated Carsten Ahrens, Group Senior Vice President Global Marketing and Sales, Mobile Security at G&D. "We are proud to be selected by NTT DOCOMO, one of the leading MNOs in the eSIM management environment. The long-term partnership with NTT in the M2M market, now expanded to the consumer management, shows that eSIM management is strategic in carriers' digital transformation. With our platform, operators can be more agile and scale quickly to the need of the IoT."

G&D (hall 7, stand 7A41) will present the latest eSIM consumer management solution at Mobile World Congress (MWC) from 27 February to 2 March 2017 in Barcelona.

## About Giesecke & Devrient

Giesecke & Devrient (G&D) is a leading international technology provider headquartered in Munich, Germany. Founded in 1852, the Group has a workforce of ca. 11,400 employees and generated sales of approximately EUR 2 billion in the 2015 fiscal year. 58 subsidiaries and joint ventures in 31 countries ensure customer proximity worldwide.

G&D develops, produces, and distributes products and solutions in the payment, secure communication, and identity management sectors. G&D is a technology leader in these markets and holds a strong competitive position. The Group's customer base mainly comprises central and commercial banks, mobile network operators, business enterprises, governments, and public authorities.